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## AT A GLANCE

**2001** YEAR EST. 40.000 SQ. FT. 83 EMPLOYEES (3 PAINTERS) 3 (GIANT) PAINT BOOTHS **DELFLEET® EVOLUTION** PAINT SYSTEM:

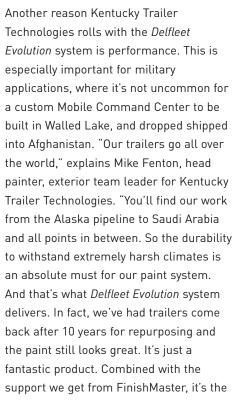
- PPG EPOXY PRIMERS
- FDG SINGLE-STAGE POLYURETHANE
- FDGH HIGH SOLIDS SINGLE-STAGE POLYURETHANE
- ASC908 ANTI-SKID COATING

Quality is one reason Kentucky Trailer Technologies selected PPG's DELFLEET® Evolution commercial finishing system, supplied by FinishMaster Automotive & Industrial Paint in Farmington Hills, Mich. From day one, the specialty trailer manufacturer insisted on a paint system that delivers a "Class A" finish with exceptional gloss. "This is a unique company that does spectacular work on some really unique projects," says Rick Selover, business development manager for FinishMaster. "They take a great deal of pride in what they do and they settle for nothing less than the highest quality building materials and coatings."

perfect solution for our needs."

On the home front, Kentucky Trailer Technologies has built Mobile Crisis/ Technical Response Command Centers for the FBI. These cutting-edge vehicles play an important role with respect to national security, and are the central base of operations during hurricane response. Applications such as this not only require a tough, durable coating, but the trailers themselves must be able to handle whatever Mother Nature sends their way. For this reason, Kentucky Trailer Technologies maintains an on-site testing station capable of spraying a specialty vehicle with 60,000 gallons of water per minute in order to replicate a hurricanetype event. Any leaks or compromised components, and it's back to the shop. But according to Fenton, this pretty much never happens.

'The reason we've become the go-to manufacturer of custom trailers is the quality of our people," relates Fenton.



people at Kentucky Trailer Technologies are proud of the mobile solutions they provide their customers. A high degree of pride comes with developing a mobile MRI, PET-CT or mammography vehicle that allows a hospital to extend its reach to a greater number of patients in need while working to minimize costs. The same can be said for equipping the U.S. Army with mobile training simulators that train soldiers on the M1A1 Abrams tank, Apache helicopter and more. The company has also built a state-of-theart Mobile Operations Unit for the DEA (Drug Enforcement Administration). Mission capable in as few as 20 minutes, this customized trailer was shipped via C-5 transport and deployed in Kabul, Afghanistan, to help in the agency's battle

> Regardless of what the application might be, if a customer has the need for a highquality, customized specialty vehicle, Kentucky Trailer Technologies will design engineer and manufacture a top-level solution. The company's well-deserved reputation for excellence was confirmed by their recent expansion to a second

against the opium trade.

"From engineering, mechanical and

pneumatics and paint, we have an

the first time."

operation that is second to none. We

take pride in getting things done right

In addition to the quality of their work, the

electrical staff to the people in the shop

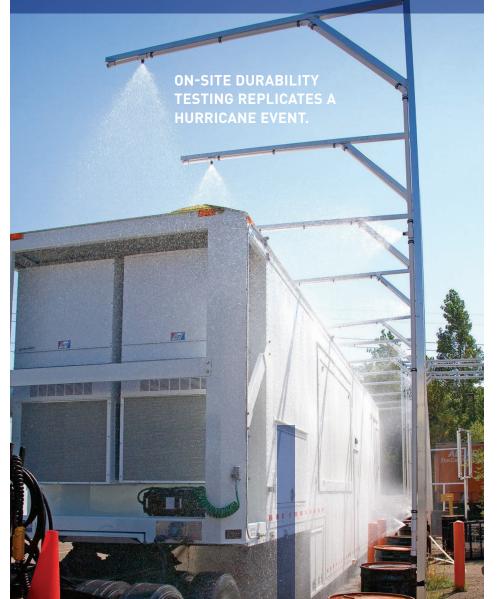
who do fabrication, assembly, hydraulics,

production facility in nearby New Hudson, Mich.—a move that came in response to the heavy demand generated by their unique products.

"Oftentimes when a company is faced with a growing number of orders, they'll try to speed up production and rush things out the door," explains Harper. "But that's not something we would even consider. We would rather expand our footprint here in Michigan and hire another group of high quality, enthusiastic employees who simply want to build the best custom specialty vehicles on the market. That's just who we are and how we get things done."

**"DURABILITY TO** WITHSTAND **EXTREMELY HARSH CLIMATES IS AN ABSOLUTE MUST FOR OUR PAINT SYSTEM. AND THAT'S WHAT DELFLEET EVOLUTION** SYSTEM DELIVERS."

MIKE FENTON HEAD PAINTER, EXTERIOR TEAM LEADER





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